

HALF YEAR RESULTS – 30 JUNE 2022 & DIVIDEND

NGIP Agmark Ltd (Agmark) announced a reviewed Operating Profit after Tax result of K1.67 Million for the half year ended 30 June 2022. This is below the Operating Profit after Tax of K3.65 Million of 30 June 2021. However, this is better than the Operating Loss of (K828,902) for 30 June 2020.

Total Group Revenue was K68.1 Million as at 30 June 2022. This is a decrease of 22% against 2021 results of K86.8 Million. The lower revenue is due to the cocoa flush starting June this year, whereas it started in the April 2021. As the flush is 2 months behind on the previous year, we estimate that the 3rd quarter of 2022, revenue will resemble 2021 and budgeted figures. Despite revenue down in the Cocoa Division, we saw growth in Niugini Coffee Tea & Spice (Agmark Coffee Export Business), Agriculture Supplies (Didiman Stoa), Rabtrans (Transport & Stevedoring) and Agmark Machinery.

In regards to operating costs, a well-known strategy we had implemented was to sell non-performing assets to offset loans to reduce interest payments. As at 30 June 2021, we were able to reduce the Groups total liability by 23%. As at 30 June 2022, the Group was able to reduce long term liabilities by a further K1.7 Million from asset sales which has resulted in saving 16% of interest payments.

In addition to above, we also had the strategy to scrutinise all costs and seek return on investment on purchases and to operate within budget limits. This strategy has allowed us to reduce or offset substantial increases in running expenses such as fuel, Government levies and Shipping charges and has led to a decrease of operating costs by 3% against last year. We are confident that this strategy will continue to produce positive results in the future.

The board of directors of NGIP Agmark Limited met in August to discuss the profit results for June 30, 2022 and was pleased with the positive performance. Chief Operating Officer & Director Steven Nightingale advised the board that results are behind previous year results due to a later cocoa flush and cautioned that the climate and global economic conditions such as the continual delay in vessels and the war between Russia and Ukraine have affected the first half year results. And that trading outlook for remainder of the year looks encouraging as we see more consistent and frequent shipping lines which should see running costs reducing.

It was announced in the Annual General Meeting held 24th June 2022, that a Dividend was to be paid 2021 performance where an audited K7.3M Profit after tax was achieved. The Board has decided on a dividend of K0.04 per share with a Total distribution of K1,835,628.00 including taxes.

Ex-dividend date	25 October 2022
Record date	01 November 2022
Payment date	25 November 2022



Steven Nightingale
Chief Operating Officer & Director